

Air Force Academy Rugby Foundation

2024 REPORT + 2025 OUTLOOK





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ABOUT AFARF

Air Force Academy Rugby Foundation (AFARF)

- 501c3 non-profit organization (registered in Colorado)
- Incorporated 2016

Mission

- Enable and promote the success, viability, and legacy of USAFA Men's and Women's rugby
- Cultivate fellowship among players, coaches, staff, alumni, parents, and other stakeholders including maintenance of historical assets of the Men's and Women's rugby teams
- Support the development of USAFA Men's and Women's rugby through fundraising
- To allocate funds, according to donor intent, in a timely fashion through appropriate channels



AFARF BOARD OF DIRECTORS

The Board of Directors are alumni who all played rugby at USAFA

Name	Title	Graduation Year	Position
Martin Payne	Director / President	1992	Flanker
Sarah Emory	Director / Vice President	1998	#8
Jeff Burrows	Director / Treasurer	1981	Lock
Charles Thompson	Director / Secretary	1995	Full Back
Harry Laws	Director	1969	Flanker
Nicole Jansen	Director	2006	Prop
Brennan Gallagher	Director	2011	#8

Men's Team

- CRAA Division: D1A
- Rocky Mountain Conference



Fall 2024 Team

Women's Team

- CRAA Division: D1
- Independent



Fall 2024 Team



2024 – 2025 TEAM SNAPSHOTS

Men's Team

Fall 2024 15s

- Record 4-5 / 3rd place of 7 teams
- Hub City Bowl Champions

Spring 2025 15s

- Record 4-1
- CRAA Challenger Cup Quarter Finals

Participation by Year (Fall team)

- 18 Seniors
- 11 Juniors
- 22 Sophomores
- 21 Freshmen

Women's Team

Fall 2024 15s

- Record 4-4
- Upstate Challenge Cup

Spring 2025 15s

- Record 0-1
- CRAA Quarter Finals

Participation by Year (Fall team)

- 4 Seniors
- 9 Juniors
- 10 Sophomores
- 16 Freshmen



USAFA PROGRAM SUPPORT

2024 - 2025 Program Support: Men's Team

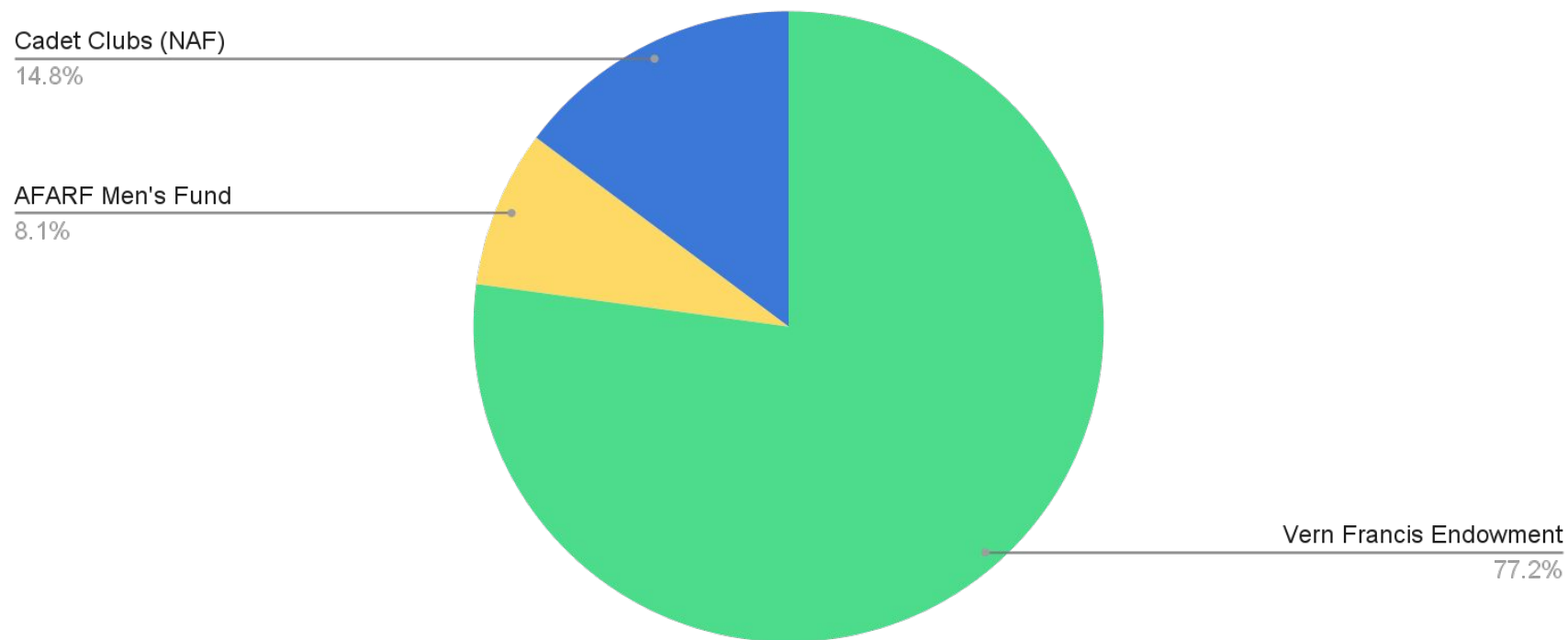
Criterion	USAFA Status	USNA / USMA Benchmark
Financial Support	Majority Funded Externally	Fully Endowed or AD Funded
Head Coach	Volunteer*	Paid
Assistant Coaches	Volunteer	Volunteer
Cadet Duty Exemption	Approval per Match	Blanket AD Exception
Recruiting	None	Varsity Sport Equivalent
Facilities	Intramural Equivalent	Varsity Sport Equivalent
Trainer Support	Contractors / Volunteers	Varsity Sport Equivalent
Travel Support	Donor Funding	Varsity Sport Equivalent

**Men's team alumni have raised funding that will pay for a head coach for 5 years*



2024 Men's Team Expenditures = \$74,420

2024 Men's Team Funding Source



Source: Air Force Academy Foundation and Men's Team records as maintained by AFARF

Note: Figures are directionally accurate but have not been audited for further accuracy



USAFA PROGRAM SUPPORT

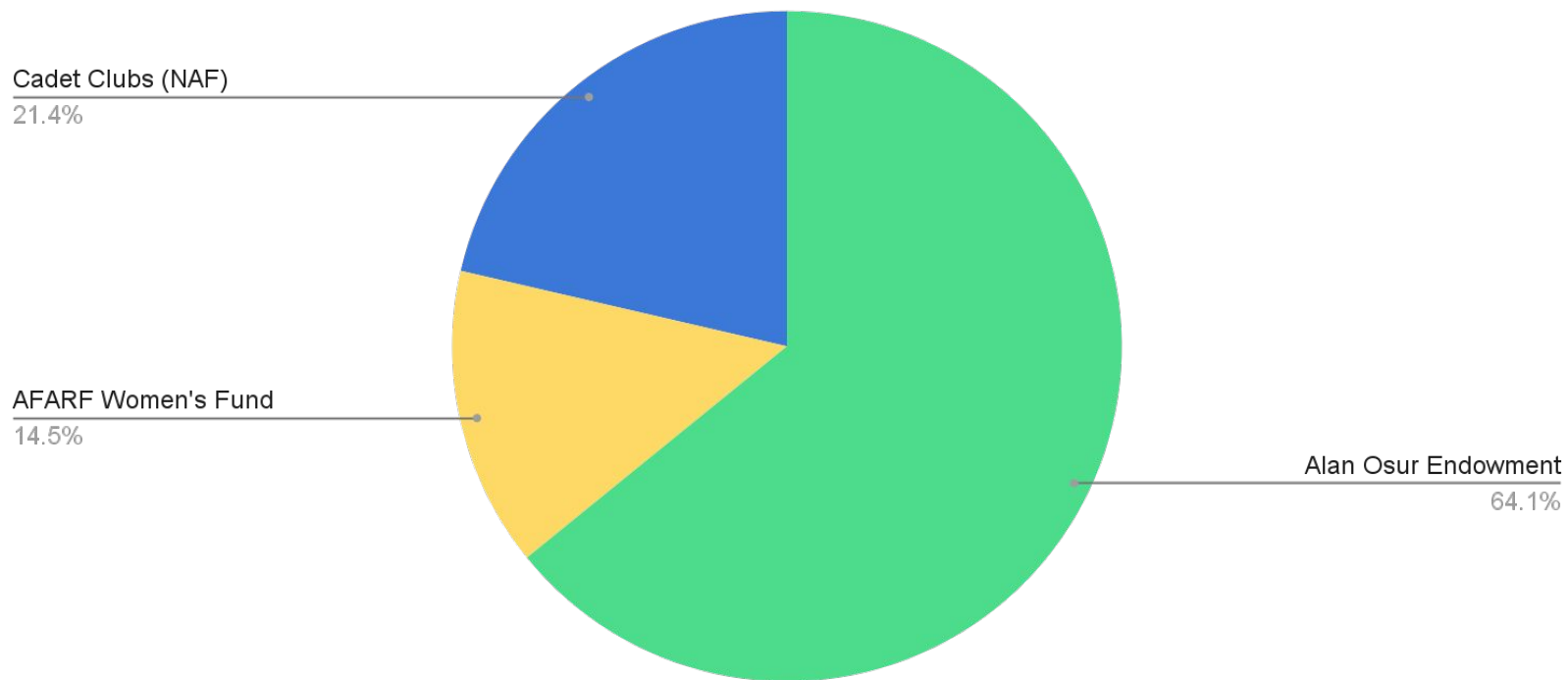
2024 - 2025 Program Support: Women's Team

Criterion	USAFA Status	USNA / USMA Benchmark
Financial Support	Majority Funded Externally	Fully Endowed or AD Funded
Head Coach	Volunteer	Paid
Assistant Coaches	Volunteer	Mostly Volunteer
Cadet Duty Exemption	Approval per Match	Blanket AD Exception
Recruiting	None	Varsity Sport Equivalent
Facilities	Intramural Equivalent	Varsity Sport Equivalent
Trainer Support	Contractors / Volunteers	Varsity Sport Equivalent
Travel Support	Donor Funding	Varsity Sport Equivalent



2024 Women's Team Expenditures = \$51,444

2024 Women's Team Funding Source



Source: Air Force Academy Foundation and Women's Team records as maintained by AFARF

Note: Figures are directionally accurate but have not been audited for further accuracy



2025 PROGRAM SUPPORT GOALS

Men's Team

- Foundational, streamlined, and agile support from the USAFA staff.
 - Timely SCA and funding source approval
 - Expeditious travel administrative processing
- Facilitation of smooth operations between the Association of Graduates, AFARF, and USAFA for smart use of donor funds that comports to donor intent.
 - Reinstitute "Acceptance of Travel Benefits from a Non-Federal Source for Official Travel" under 31 U.S.C. § 1353

Women's Team

- Foundational, streamlined, and agile support from the USAFA staff.
 - Timely SCA and funding source approval
 - Expeditious travel administrative processing
- Facilitation of smooth operations between the Association of Graduates, AFARF, and USAFA for smart use of donor funds that comports to donor intent.
 - Reinstitute "Acceptance of Travel Benefits from a Non-Federal Source for Official Travel" under 31 U.S.C. § 1353



2025-2030 FUNDRAISING CAMPAIGN: “JOIN THE RUCK” 2

Men’s Team: 2030 Goals

- \$2.6M endowment by 2030
 - Alumni donations per year = \$125k
 - Avg 8% market returns per year
 - 5% distribution each year for team budget
- Full financial self-sufficiency
 - Endow head coach position
 - Fund vast majority of team budget
- Financially enable AD takeover to achieve:
 - Standard AD exception from cadet duties
 - Varsity equivalent recruiting, facilities, trainer, and travel support

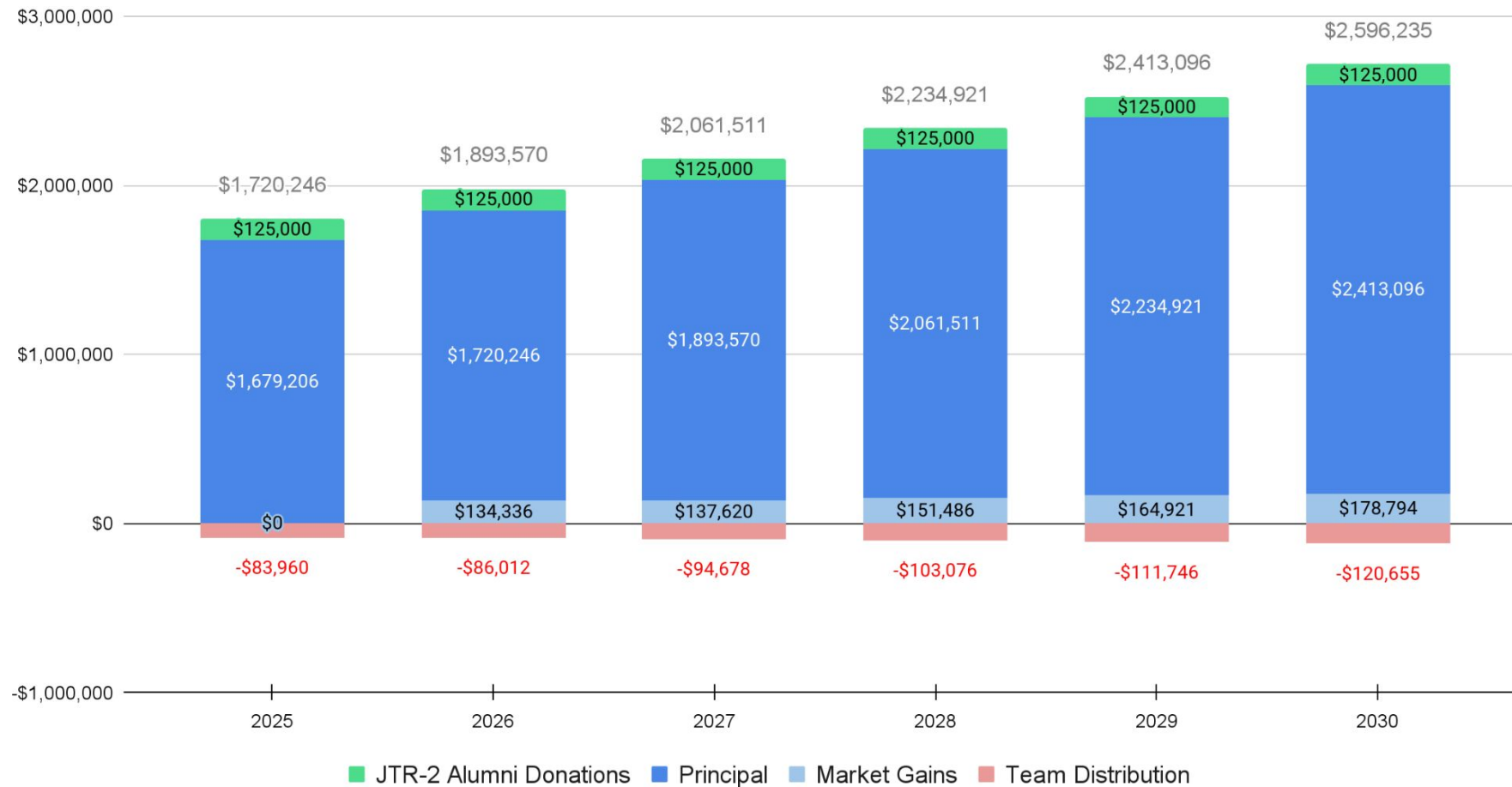
Women’s Team: 2030 Goals

- \$1.2M endowment by 2030
 - Alumni donations per year = \$60k
 - Avg 8% market returns per year
 - 5% distribution each year for team budget
- Full financial self-sufficiency
 - Fund 100% of team budget
- Financially enable AD takeover to achieve:
 - Fully paid head coach
 - Standard AD exception from cadet duties
 - Varsity equivalent recruiting, facilities, trainer, and travel support



2025-2030 FUNDRAISING CAMPAIGN: "JOIN THE RUCK" 2

Growth Projections: Vern Francis Endowment for Men's Rugby





2025-2030 FUNDRAISING CAMPAIGN: "JOIN THE RUCK" 2

Growth Projections: Alan Osur Endowment for Women's Rugby

